

Randolph Sheppard Meeting

June 17th, 2016

FRANK GAFFNEY: First thing is call to order and then roll call, committee.

JOHN BURT: John Burt, New Orleans.

SHELLY LEJEUNE: Shelly LeJeune, Baton Rouge.

LEE FRAZIER: Lee Frazier, Fort Polk.

EARL HEBERT: Earl Hebert, Lafayette.

FRANK GAFFNEY: And Frank Gaffney, Shreveport. I would like to welcome everybody to this meeting. Thank you for the demonstration. I believe you all noticed Mark Martin and Steve won't be here today. Open remarks by Kevin I believe.

KEVIN MONK: As Frank said Steve was unable to make it today. He had an unfortunate situation with the death of his daughter's boyfriend yesterday. He was not able to make it. Mica was able to make it though so he has some reports and some things. I think he may be able to give you some details that I won't be able to give you cause he did talk to Steve yesterday. We'll do the best we can to make it through the meeting and give details. And certainly we probably won't be able to answer all the questions. What we can't answer we'll get back to you.

FRANK GAFFNEY: And then the next thing, introduction of

state staff.

KEVIN MONK: Kevin Monk, blind services executive director.

MICA SMITH: Mica Smith, New Orleans RSMA.

KEN YORK: Ken York, assistant director LRS.

MICHELLE DUNCAN: Michelle Duncan, RSMA Baton Rouge.

MICHAEL NEAL: Mike Neal, Baton Rouge.

SHAWNTAY: Shawntay, administrative assistant Baton Rouge.

FRANK GAFFNEY: Then we have introduction of guests.

PAM GAFFNEY: Pam Gaffney, Shreveport.

PAULA BURT: Paula Burt, Delgado.

DON: Don, New Orleans.

JANICE FOSTER: Janice Foster, Baton Rouge.

GLENDA LEJEUNE: Glenda LeJeune, Baton Rouge.

JOELLEN: Joellen, Fort Polk,

DENI BRAUD: Deni Braud from Lafayette.

FRANK GAFFNEY: Review of agenda. Did everybody look over your agenda? Everybody looked at their minutes from the last meeting?

JOHN BURT: Motion to dispense reading of the minutes for the last meeting.

EARL HEBERT: I will second.

FRANK GAFFNEY: Going into old business. Change resignation from 2 weeks to 30 days. It will stay on here until we have approval from the state or whatever the decision would be and we believe probably need to put that

in the form of a request for response.

JOHN BURT: I make a motion that we change the resignation time from 2 weeks to 30 days.

SHELLY LEJEUNE: I second it.

FRANK GAFFNEY: Discussion? No discussion. Next, a request for response. I believe the last meeting we didn't have any requests for response. Some things we need response in writing so I believe we need to do more requests for response on our agenda. Next thing is Hale Boggs which would have been Steve.

MICA SMITH: I can give an update as much as I know about that situation. We have been talking to of course GSA who runs the building and we have been talking to a company called Green to Go. Which is we're looking at possibly doing a 3rd party situation similar to a vending machine, 3rd party vending machine situation, but this would be this company called Green to Go running the actual snack bar. They were interested because they have a location that's across the street in a building called the Texaco Building. We couldn't make the snack bar work of course with the previous manager so we were looking at this as an option. We have Terry Camardelle satelliting the vending and we were looking at this as an option to open that snack bar with something. We recently, most recent development on this we got a call two days ago from I

think it's the regional manager she's like in charge of GSA in charge of Arkansas, Texas, and Louisiana or something like that. But she gave us a call, me and Steve, and let us know that they are not sure on their end, on GSA's end, if they can make it work legally so they are looking into that. Of course GSA at Hale Boggs that staff at that level they want it. I think anything they can do to get it they will do. And during the phone conversation with the regional manager Steve and I explained exactly how it was going to work from our end and they understand everything. They are just not sure legally they can do that so I'm sure we'll be letting y'all know further developments as we get them on that.

SHELLY LEJEUNE: Does that mean we will get 3rd party commission and have the option to go back if we could?

MICA SMITH: Yes.

FRANK GAFFNEY: My understanding that would be in the contract.

KEVIN MONK: That's exactly the way it was. That's the conversation that Steve and I had is we want to see if this location somebody outside the program could make anything at the location and we know is it something that we want to try again that we want to back up and take another look at this. How do we want to proceed with this. And so yes we did have a commission, we were going

to build in a commission and we were going to build in I want to say a 30 day out or something in the contract.

GLEND A LEJEUNE: What about the vending machines, is that enough to put it out for location for a blind person?

MICA SMITH: We did put it out for location.

GLEND A LEJEUNE: Just vending.

MICA SMITH: I don't know if it's enough you know. GSA really wants the snack bar in this location. For us it will work out best if we had a Randolph Sheppard manager who could make a success of the snack bar and the vending, but that didn't work out. We're kind of running out of options. One option was to tell GSA we're going to close down the snack bar and give it back to them. But at this point we have invested, the snack bar used to be a break room so we took a break room and made it into a snack bar. Probably invested 40, 50 thousand dollars so we invested quite a bit. It's in our interest to make this happen with somebody. Now if this company Green to Go comes in and can't make it work that's going to tell us, it would tell me I don't think a blind manager could make it work either.

SHELLY LEJEUNE: Is this the location that had vending machines in two, maybe three buildings?

MICA SMITH: Yes. Hebert building, Hale Bogg, and Wisdom basically all on the same block next to one another.

FRANK GAFFNEY: Any other questions? Moving on. Next thing is New Orleans state building.

MICA SMITH: So the Harvey State Office building Delgado Westbank. It was a food trailer that we set up. It's actually Delgado's food trailer. Herb Reado was running it. He recently resigned and he made the suggestion to us, and we thought it might be a good idea, if we combined Harvey State Office Building vending machines and the Delgado Westbank food trailer because of the geographical proximity. That's where we are with that. If we have discussion on it and get input then we're thinking about putting that out to bid as one location.

JOHN BURT: My only question is how much money do y'all think it's going to make because talking gross sales ain't but about 300 dollars a week. The times I talked to him when the trailer is open best he ever did was 200 bucks and that was hit and miss. Then you have to pay for the propane gas out of that too. Pay for your own fuel. I don't think the two together would match. I don't think it will make a manager 25,000 dollars.

MICA SMITH: If you look at the Harvey State Office Building first that's probably about a thousand dollars of sales a month. Now you do get the commission check from Delgado, a deal we worked out from the snack machine on the Westbank campus.

JOHN BURT: Turned out to be about 200 dollars a month.

MICA SMITH: So you get that, might be right about that.

Herb got those checks. And then I think the rest of it depends on the number of students that you can draw from Delgado Westbank.

JOHN BURT: That's been a problem at all these satellite locations. They're not making the money at all, don't even pay minimum wage.

MICA SMITH: Now Herb when we first opened the food trailer I think his best day he said was about 600 dollars, but that was kind of a honeymoon type of thing so I think then it dropped down to about like 3 and 400 dollars a day.

JOHN BURT: He was telling me 200.

MICA SMITH: That's another issue. The food trailer is outside of a newly renovated church that's now a student center. They recently, the past 2 or 3 months all kinds of problems with the student center, the plumbing so they have no bathrooms in the student center right now. So students if they walk across the parking lot to this student center and they want to use the bathroom they either have to walk a pretty large parking lot, 150 yards go to the building to use the bathroom or they have portals set up outside which they're probably not going to use. I'm thinking, I'm hoping that once they get the student center fixed, the plumbing and they have bathrooms

operational more students will come over. It really is a nice building, just unfortunate all the problems with the bathrooms. Once that happens the sales could potentially be higher from that cause the trailer sits right outside the student center.

JOHN BURT: How much gas did he go through?

MICA SMITH: Not sure. He was on the large propane tanks. When we first started on the little propane tanks one of those lasted, like the ones on a gas grill at your house, one of those lasted him I think about 2 or 3 days and you would have to swap it out. Now he's on the large tanks. Large cylinders come up to my chest basically. Probably about every month. I would have to ask him.

JOHN BURT: You think a level three?

MICA SMITH: Hard to say. I don't know.

FRANK GAFFNEY: I have never been there, if it's raining you're going to go through rain to get to it?

MICA SMITH: No. One of the things Delgado did when we agreed to run the food trailer was they built like an overhang, like a walkway from the student center out to the trailer. You wouldn't have to stand in the rain or down sun. But that's from the student center to the trailer. Now if you were talking about the rest of the college then yes you would have to walk from there to the student center. If you were already in the student center

and you wanted something to eat you wouldn't have to get wet.

JOHN BURT: Is that the only food?

MICA SMITH: Yes, besides vending machines.

FRANK GAFFNEY: Any other questions? Moving on. ABL service for pay which was mine that I brought up at the last meeting. Just find out if it would be done when we were having trouble with the manager get somebody from ABL to come and work with the RSMA and determine what problems or whatever the manager has somebody from ABL to come to meet with them. That was just a question to find out if something like that could be done.

KEVIN MONK: I think that probably could be done. My only concern with that if it's a short term issue, short term fix then we could possibly do it with Randolph Sheppard funds. They need an hour of training or whatever. But when you get into something where somebody is really having some major issues what we have always done in the past, and what I think we need to continue doing because of the Randolph Sheppard relationship with vocational rehabilitation program, we need to be able to refer them, the consumers back to the VR program. So if they have for a month of training or let's say something like to remediate the problem VR to kick in and be able to pay for it. There is a whole other issue there. Ken is probably

going to get into that in a little bit when the budget comes up.

FRANK GAFFNEY: I don't know about down here, but up in Shreveport do a new plan it takes a year. That person would be done and gone from the program by then. Any questions?

KEVIN MONK: That statement you just made about the length of time it takes are you talking about to get a plan completed?

FRANK GAFFNEY: I can tell you this from my experience dealing with it and brought it up in the meeting I signed up for a plan almost 2 years ago and I haven't got finished with my stuff yet.

KEN YORK: Have we looked at that Kevin?

KEVIN MONK: Some yes. I can have a conversation with you outside here.

FRANK GAFFNEY: Next thing is .gov and the 1099s. I asked if we can get the RSMAs at their visitations to explain to each manager about the 1099s we will be getting each year and the .gov that they need to go to to find out if their stuff is set up correctly because we have people who could not figure out how to work .gov.

KEVIN MONK: You mean with the set up, the stipend, the medical stipend and the 1099. Yeah, I don't see any reason why we couldn't make sure to reiterate that. I

think everybody who is here is aware of how that works. The current RSMA staff and the current folks in this room. I would also ask if you as committee members are aware of how it works be prepared to answer questions as well.

FRANK GAFFNEY: Because the RSMAs have access to the computer and know how to get into the .gov and supposed to make a monthly visit they could do that.

KEVIN MONK: My other thing is that if any of you who have input information into the computer if you did it yourself or you had someone to sit there and do it last year if anything has changed address has changed, bank account changes, anything has changed when it comes time to do this whole stipend waiver and we start doing all that make sure you update all that in that system or else the money is either not going to get to you or come searching for you or late getting to you or what not. Make sure all that gets updated.

FRANK GAFFNEY: Is there any problem with the RSMAs doing that when they come for the monthly visit?

KEVIN MONK: No problem updating or checking and making sure everybody is on board and educating everybody as to what they got to do.

FRANK GAFFNEY: Thank you. Any questions?

MICHELLE DUNCAN: I want to let everybody know if they have already got on that .gov y'all have your own account set

up on how to get on to it. So it's not like I can get on to yours and make changes for you. It's all each individual one has their own log-in to get into it. I don't have that information, I don't have that access either.

JOHN BURT: Paul did mine.

MICHELLE DUNCAN: Did you give him your information?

JOHN BURT: He got on the phone and he opened it up and I just answered his questions and he filled it out and got it done. Then he faxed me something and I had to sign it, but he had already done it on the computer. I don't know what he did because I am a computer idiot and he did it and I asked him to help me.

MICHELLE DUNCAN: I will check with Paul. I don't have access.

KEVIN MONK: That was above and beyond kind of thing. Like I said, that's a lot of your personal information, a lot of your stuff. I quite frankly, I think we have good people here and I don't think anybody would do anything like that, but managers need to be responsible for imputing or having someone, a family member, or somebody like that to input the data themselves. We can certainly educate everybody and make sure everybody is up to speed on that and encourage them if there has been changes to make that happen.

FRANK GAFFNEY: I see Pinkie is here now. At the last meeting we discussed it. She's a computer person and she couldn't find it and get into it. Any other questions? Moving on. Multi managers at Fort Polk which is Kevin.

KEVIN MONK: I looked into that, I made a couple phone calls. I was aware of one place in the country where they had multiple managers at a military base and that was in Georgia and I called the SLA in Georgia and they told me they no longer have multiple managers at that location. They only have one manager at that location and they didn't go into any further details, but they said they did not recommend it. They were kind of guarded as to why, I don't know, I'm not going to speculate as to why. The only other place in the country, and it's not a military base where they have multiple managers as a partnership kind of thing is the Honolulu airport in Honolulu Hawaii. To my knowledge there is no other. If anybody knows of any please feel free to queue me in on them on any military base where we have a teaming partner and everybody involved works with multiple managers I will be glad to investigate.

JOHN BURT: I know in Illinois, trying to think of his name John Gordy, there's I think three managers on that one. And then over in Alabama I think at that base they have five.

LEE FRAZIER: They used to. Not currently. Georgia was the last one that had multiple managers and I spoke to the teaming partner and the manager it was a conflict between managers and so that failed. In the continental United States other than Hawaii and there is a conflict on that multi manager system. Any other potential issues at Fort Polk, the managers, needs to be dropped.

KEVIN MONK: If anybody has any firsthand knowledge where it's being done I will be happy to make some calls and ask some questions, but from what I am hearing Delgado doesn't have a teaming partner and all that involved and the whole deal either.

FRANK GAFFNEY: We're discussing Fort Polk's now.

GLENDA LEJEUNE: Didn't we have this 25 years ago, multiple managers big charity in New Orleans and guess what happened, same thing in Georgia, it didn't work. We have had this already in Louisiana, it doesn't work.

FRANK GAFFNEY: Any other discussion? That will be in progress for in the meantime. The next item Fort Polk the bid letter process which was Kevin again. John's request that when the contract ended it would be rebid for managers.

KEVIN MONK: Quite frankly I don't think that's going to happen. I can't see how that could happen. We have never had a situation I know of, no other situation. I don't

even know a legal basis to do it. I don't know how that could happen.

FRANK GAFFNEY: Any discussion, questions?

LEE FRAZIER: I will make a comment. As of yesterday it is going to be bid out as a sole service system and I being the manager, Flag Stone being the partner, state being the primary system there as it has been for the last 4 years it shall be for the next contract.

KEVIN MONK: I don't know with a hundred percent certainty that's going to be the case. We would certainly like for that to be the case that they wouldn't put out an RFP that they would directly negotiate with us.

LEE FRAZIER: As of the paperwork yesterday appeared the way it was going to be.

KEVIN MONK: Then you know something I don't know.

JOHN BURT: I thought every 5 years they had to put it out on open bid.

KEVIN MONK: No, they have the option to do direct negotiation.

SHELLY LEJEUNE: I think we got our answers. Maybe we ought to close it and leave it alone.

FRANK GAFFNEY: Any further discussion on that or any other old business?

JOHN BURT: Is this where we asked about where the arbitration is with Fort Polk?

FRANK GAFFNEY: I don't know who that's under anymore.

Moving on to new business. First thing is labor. Where do we stand? They were talking about cafeteria, we had the 3rd party in there.

MICHELLE DUNCAN: The 3rd party is still in there and Steve hasn't said anything else about them.

KEVIN MONK: As far as I know, and Ken you may have additional information I don't have at this point, as far as I know we're still in a holding partner with that. We're still there with a micro market providing the services to the staff at LWC and I have heard nothing further at this point.

SHELLY LEJEUNE: What kind of income are we getting on that 3rd party.

KEVIN MONK: Steve could answer that better than me. I think about 6, 700 a month.

FRANK GAFFNEY: Any questions or discussion? Moving on, the next thing is regional training.

KEVIN MONK: All I know the plans are that's supposed to happen. You guys have training planned in your areas?

MICHAEL NEAL: We spoke was it last month and we're coming up with a plan for regional training to make sure we're all on the same boat, but we haven't set up dates for it.

MICA SMITH: From my understanding when we have had conversations about different things we would do with the

regional training nothing's been cemented, we don't have a date yet, we would like to do it soon. Those are the plans. I will talk to Steve about it as soon as I can.

KEVIN MONK: Based on a topic that's going to come up on the agenda shortly I think we just got something that's going to trump everything else for regional training.

FRANK GAFFNEY: Any questions? Request for response, health insurance. That was on the stipends since we're getting a 1099 whether we would have to be held responsible for that waiver signing.

KEVIN MONK: I can ask the question, I don't know. Let me make a note here.

FRANK GAFFNEY: And I think they talked about they can't pay for insurance, but we pay for the state insurance. I don't know how that falls is the question.

KEVIN MONK: I will follow up on that. As I understand it the 1099 do you have to sign, should you still sign the waiver?

FRANK GAFFNEY: Do you have to because it was saying you sign this that you got your money and you were responsible for it. But now they're sending us a 1099 for it, proof that you got it.

KEVIN MONK: I think it was more than that in the waiver, but I will ask the question.

JOHN BURT: Yeah, don't you remember Frank. They got

everything underneath the sun. If your microwave blows up they're not responsible anymore.

FRANK GAFFNEY: After the original waiver was done it got changed after that. The deal was we were supposed to be saying that we got our insurance and we were responsible for buying our insurance and then the state added the stuff about they couldn't be held responsible, but which if we get hurt on state equipment that's not part of our health insurance.

KEVIN MONK: I will follow up on that for y'all.

FRANK GAFFNEY: Any questions? Moving on. Equipment inventory. Gotten any updates?

KEVIN MONK: As far as I know there has been no issue with the equipment inventory. I don't know I think the actual location of the items itself has been completed. I haven't heard of anything that was unlocated at this point, but I haven't seen the final report either at this point. But I'm not anticipating any issues with that. I do know we do have still a fair amount of equipment, especially vending machines, in the warehouse. So if anybody needs vending machines I know some of these that are out here now are getting pretty old. We do have some and several have been reconditioned and so we will be able to do that.

FRANK GAFFNEY: Any questions?

SHELLY LEJEUNE: How are we doing with equipment turned in that's not workable? Are they being tagged correctly so somebody doesn't get it again?

MICHELLE DUNCAN: If y'all give us a piece of equipment and it's no longer good we replace it or something like that when Nathan picks it up it goes straight to surplus. It don't go to the warehouse.

SHELLY LEJEUNE: Do they tag it or let y'all know?

MICHAEL NEAL: I think one of the issues a place closes down there is a ice maker there, sits in a warehouse for a year, put it up, it's been sitting for a year. May have been working when we did it, but it's been sitting for a year so it might need somebody to come out and look at it and service it. We're usually pretty good. I know we had a big issue with the vending machines. What we have started to do have John come in and look at the vending machine before we send them out to make sure you are not getting a bad one replaced with another bad one. We started that a couple months ago.

MICA SMITH: To answer your questions directly when Nathan comes out we actually fill out a property transfer form. Transfers the property from that location to the warehouse and on that form there's a spot that says condition so we fill out that is it good, is the compressor broken, is it trash. That's how we communicate with Nathan. Of course

we talk to him to tell him this is no good, we have had a company come out and work on it and it's still broken or whatever the case is.

DON: I just have a comment we ordered, Mica ordered some refurbished machines and I just like to tell Kevin and them I think they should check with the people that do these. Getting them started we had to do work on them that should have been done when they did them. I know y'all are paying a good price to have that done. I just don't think they are doing a really good job.

MICA SMITH: That's the Vending Center. Maybe we could talk after Don about the specific things you had going wrong. Did they generally do a good job?

DON: We had to work on them when they first put them in, when they first come in spindles wasn't working.

MICA SMITH: That shouldn't be happening.

KEVIN MONK: We definitely need to know that and call that to the Vending Center's attention. Certainly the price we're paying is a lot less than a brand new vending machine. If we're not getting fully functional working vending machines back we need to know, we need to address it.

DON: And they may not know that, that's the only reason I said that to be aware.

MICHELLE DUNCAN: You have to remember sometimes in transit

I know that Nathan when he puts one in the truck it may work perfectly before we put it in the truck and then if he's carrying it to New Orleans hitting a bump some of the spools may come lose and we may have to have a service person come back out and service it before you get it up and going.

SHELLY LEJEUNE: Something going back to what Don said the coin mechs the last 2, 3 that I got when I put them in they don't work.

MICHELLE DUNCAN: The ones you just got were brand new ones.

SHELLY LEJEUNE: They didn't work. The last 2 were not brand new. About 10, 15 years old not the same kind of coin mech.

MICHELLE DUNCAN: You didn't get the MEI ones?

SHELLY LEJEUNE: I have 3 right now that don't work.

MICHELLE DUNCAN: Make sure we get those picked up.

MICA SMITH: In New Orleans I use Vendors Repair Service to refurbish the coin mechanisms for us and just antidotally I have had pretty good luck with them. I have had some where it was a brand new refurbished coin mech, I put it in, and it didn't work. Maybe you just got 3 bad ones in a row, but also could be the control board on the machine cause I have had that problem too. If any of y'all have any suggestions where else to get coin mechanisms

refurbished. The Vendors Repair Service is the only place that I know that does that.

GLEND A LEJEUNE: What's the cost of a new coin mech verses the cost of refurbishing?

MICA SMITH: For the MEI new one is about 300 dollars. The yellow ones. And then to get it refurbished, depending what's wrong, usually about anywhere from like fifty to hundred dollars. Maybe even less than that depending what is wrong.

MICHELLE DUNCAN: When they refurbish the coin mech when we bring them in they have a label on the side and it has a date on it. They do warranty it. So if I bring it back in and say Shelly if you got it and said this one's been refurbished, it ain't working, come get it now. I can call him and let him know if I get it in I think it's 90 days. In that 90 day time span they will send it back through for free.

SHELLY LEJEUNE: I have 2 of them like that. The 3rd one the cassette was wrong so we had to reprogram the cassette.

FRANK GAFFNEY: When it comes back it has a cassette in it which holds the coins and if they changed it out it won't work. You have to go in and reprogram the cassette to match the coin mech itself. You got some dollar coins and some don't. If that was programmed for dollar coins and

they put in a coin mech that didn't have dollar coins it won't work. It's all the same, looks the same, but it won't work. It would have to be reprogrammed. If you have a problem or somebody has a problem if you are going out especially totally blind you might need to check the programming on the cassette which only takes two minutes if you can see it. Any questions. Merger of Sidney Katier and Airline Vending.

JOHN BURT: I guess this is a good time as any. We had a meeting at the Delgado Campus and Michael will tell you it was extremely positive. All those vending machines we might be getting ready to empty it out cause yesterday they told us they were going to give it to us probably. All the snack machines on Delgado's campuses. I want to see once we have more dialogue with the campus right now I think we might be able to start moving some of these machines around to be able to help out some of these things. Like Sidney Katier independent go out as one for one manager to be able to work with. Redeal he is having issues right now anyway.

FRANK GAFFNEY: Since John brought that up that would also be something to consider too on that food trailer. What will happen there, how many machines are there that if we take over the machines for that area however it works out might be something to be discussed.

JOHN BURT: The deal is I think contract ends at the end of the year.

MICA SMITH: With Long Leaf, yes, up in January.

JOHN BURT: Instead of just getting a commission check now you get the working machine so you will make more money this way. Might be able to help it out. Now Sidney Katier it's still being built, the kitchen part of it. I don't know where it's all at. I don't think Delgado is there putting up walls and stuff.

MICA SMITH: Sidney Katier, I don't want to try to give a timeline. Things have been crazy the whole time since we have started the project. But trying to make it into a snack bar. We had some plumbing work we had to pay for and electrical work to make that happen. Now Delgado maintenance is actually in there working on the walls, the floors, and the ceilings so that's where we're at right now. Hopefully that snack bar will be completed soon and we can get somebody in there. Right now John has it attached to his other location and I think we'll just take it from there. Like I said, I don't want to give a timeline on it because you never know.

FRANK GAFFNEY: Any discussion or questions? Moving on to the next one which is budget cuts which was Mark Martin. I guess Mr. York.

KEN YORK: Let me again say good morning to everybody. I

didn't get a chance to speak to everyone. I'm not really sure I am going to give you a high level overview of where we are in terms of the budget. Not sure how whether or not Mark would get down into the weeds. As it relates to the Randolph Sheppard and the trust fund I think we're fine. We're going to come out just fine. If you guys know we have had a number of legislative sessions, as a matter of fact we're in our 3rd one. The governor called a special session before the regular session to try and raise some additional revenues to fill some of the anticipated gaps in the budget. Some measures have passed, wasn't highly successful from the governor's prospective. After that we went into the regular session. Towards the end of that session we thought as it relates to VR we were going to come out pretty good and actually anticipated getting an increase and matching more federal funds. But right almost towards the end of the session somebody, and I don't know really who, but somebody put in an amendment and that was a cut to LRS and the cut was approximately 1.6 million dollars in state general funds. And you guys know that for every dollar we get in state general funds we match it with 3 dollars and 69 cents on the federal side. So almost a 4 to 1 match. So when they put that cut in, 1.6 million state general fund, that's going to cause us to lose about 5.9 million in federal

funds for a total of about 7 million dollars. On the VR side that's going to be major. It's a significant hit and you compound that with the fact we historically have been under funded and left a significant percentage of our federal funds unmatched. Just going to make it really difficult. Right now we have order of selection group one open. So the past few months we had all of the order of selection groups closed because of funding issues, but we started to see a little light so we opened up one. But with the cut we are going to have to sustain now I don't know how long we're going to be able to keep one open. They are in another special session, they're still looking for additional revenues. So what we have been told is that if they are successful, the governor is successful in getting some of the measures through then some of that funding could possibly be restored. But nearing the end of that special session so we have always been optimistic, but I'm just not sure what is going to happen at this point. There is a possibility that we are going to 16, 17 with a significant reduction in VR's budget. We do have, we have been having discussions with the Department of Corrections and the Louisiana Community and Technical College System to look at some possible ways of getting some funding from LCTCS, some state funds in order to use as a match to drawn down some of our federal funds. The

issues with that is that's going to be, those funds would have to be used to serve a specific population, that's inmates with disabilities, those who are slated to be released shortly. LCTCS provides some training to those inmates about to be released to equip them, give them some skills and what not so when they come out they can find employment and hopefully reduce the rate of recidivism. One of the things we're looking at. As you guys know the only thing we can do is we can educate and inform our legislators, we can't lobby, do anything like that. So we have done I think all that we can do to educate and inform. It's up to the legislature now if they will raise additional revenues. If they do that maybe we'll get some put back into the budget. Bottom line is this, Randolph Sheppard we're going to be fine. Trust fund we're going to be fine. But the problem, the challenge we're having is going to be on the VR side of it. I will just leave it at that. Any questions?

FRANK GAFFNEY: Constitution and bylaws have been brought up at every meeting. We revised it a while back and Mark Martin okayed it and we got the paper where he signed it, but nobody ever wrote up a new one. I have gotten with Pinkie and everything that was authorized to be taken out of it she revised it and made up copies which we just passed out to everyone on the committee and state workers.

And Kevin said they are still trying to find out whether they have to do something on their end. But at least we have a copy that reads the way it's supposed to read.

LEE FRAZIER: What we were just handed is a rough draft?

FRANK GAFFNEY: As far as I know that's it unless the state has to do some kind of whatever, announce it, publicize it, whatever. But that right there is everything Mark Martin okayed that be revised and that's what we did.

PINKIE HARRIS: If anything needs to be changed just let me know. I have it in electronic format now so it's easier to deal with.

KEVIN MONK: I don't think we would have to go through and change anything else. I don't know if you would have to go through boards and commissions or anywhere. If it's quote unquote official anywhere else that we need to go in and change it other than if this is the document that we have agreed to and this is what we're going to go to do. And I've made a request from the attorney just to see if she can guide me, point me in the direction.

FRANK GAFFNEY: Any questions? Next thing is coin mechs, Shelly.

SHELLY LEJEUNE: I think we talked a little bit about the coin mechs already. I called different people in my area and there is only a very few that had any extra coin mechs on hand. Basically we all need coin mechs for people who

have vending machines. About it.

GLEND A LEJEUNE: How do you solve that problem?

MICHELLE DUNCAN: From the last EC meeting we had that discussion. We just bought 20 of them and I can tell you they were all MEIs in my office. They have been distributed out. I have none. I do have some that have to be returned and refurbished, but those are old units. I have no new ones. I don't know what everybody, we give out 20 brand new ones. We don't have 20 back to send off to be refurbished. I got one and it's not an MEI unit. All I got left to give out is one.

GLEND A LEJEUNE: Do you do district 4 and 3?

MICHELLE DUNCAN: Both.

GLEND A LEJEUNE: You go to all the locations or just certain ones? Maybe it's the ones Shelly called.

MICHELLE DUNCAN: It's not like I bought 20 and I passed all 20 myself. But I and Michael distributed out 20 between the 2 of us.

FRANK GAFFNEY: How many locations between the 2 areas?

MICHELLE DUNCAN: I think 25 locations maybe.

JOHN BURT: Down at Chabert we had 6. We had 25 machines and when you need a coin mech you need it now. I was talking to Redell and he's having that problem.

MICHELLE DUNCAN: I don't have a problem giving anybody anything. But if my turnover is for me to just continue

to buy new ones and give them out where is all the old ones. It's not like the old ones have just disappeared.

JOHN BURT: My thinking is when you gave them the coin mech why didn't you ask for the old one?

MICHELLE DUNCAN: They say can you bring me one now, I'm going to swap it out in the morning. So then what, I'm supposed to run over there the next morning and say give me that coin mech.

JOHN BURT: Or the next time you go visit.

MICHELLE DUNCAN: But then I have to keep track of who has coin mechs on top of everything else we have to do.

FRANK GAFFNEY: What you gave out is additional. Shouldn't been a replacement for it now.

MICHAEL NEAL: We gave out additional and then what happens is 2 or 3 gets broke and you don't get 2 or 3 back. Then all of a sudden for instance Shelly has 3. When you go to pick them up get 3. Now he has 3 and maybe another manager has 2 broken ones and someone else has 2. That 20 we ordered we get them in bulk. When they say I have 3 out I want 3 replaced we don't have 3 to replace it because we haven't been getting them back as they break. The process to refurbish them isn't instant. It takes a few weeks. That's where a big issue is is we're getting them back in bulk and we don't have enough to replace them immediately.

FRANK GAFFNEY: What I am saying those 20 additional were not replacements for something you already had.

Additional.

MICHELLE DUNCAN: I understand that's what you're saying, but this is what's happening. If I bring you 3 then you are going to call me after you put your 3rd one in and now you have another one that's broke so now you are calling me wanting another one so then I bring you another one then you are like oh, yeah by the way here is the other 3. You want 3 more back. I can't ever keep any. We have had all of those and we have got 20 more and we still have none.

PAM GAFFNEY: They're not working on them I guess.

FRANK GAFFNEY: A lot of the managers don't know how to work on them.

DON: I don't have that problem. When I needed a coin mech Mica brought them to me and I gave them back.

MICHELLE DUNCAN: If we could do that you could solve the problem. But everybody wants, can I have 3 extras.

JOHN BURT: I think some of it's getting kind of confusing cause I thought what you were talk about Shelly was backup mechs on the location. To me if you have 8 machines you ought to have the 8 mechs in there and at least one backup.

SHELLY LEJEUNE: How was it written up Frank?

FRANK GAFFNEY: It was backup.

SHELLY LEJEUNE: If you have so many machines you have at least one. As it went up like what 9 maybe 10 then you have at least 2.

MICHAEL NEAL: I don't think any of us disagree with giving backups. So John you said you had like 6 extra or something. What's happening with a lot of managers is that like Michelle said you wait till that 6 one gets broke then you say hey I'm out of coin mechs, I need some more. So then we go to pick it up and you say here's the 6 backups. They're all broke. Then our supply of extras are now down 6. So we have to send those and it's 3 weeks maybe before they come, Vendor Repair picks them up, refurbishes them, and they get back to us. That's only 6. But 2 here or 2 there all of a sudden it adds up and we don't have extras to say thanks for your 6 here's 6 more. We may only have one.

SHELLY LEJEUNE: I don't think, not talking bad about anybody, I don't think no one should have 6 backups.

JOHN BURT: Chabert is down there in no man's land. Nobody comes down there. You got to put them in a box and mail them.

MICA SMITH: The real issue is in order for the system to work perfectly a one for one exchange every time. That's not going to happen, it's not a perfect world. But as

close as we can get to that one to one exchange that's where we need to be so we can send it back to Vendors Repair, takes 3 weeks, comes back and sitting there in a bag waiting for y'all.

MICHELLE DUNCAN: If I go to one of my managers and say here's your coin mech, but you can't have it unless you give me another one back y'all are going to look at me like I'm crazy because y'all are not going to want to give me one back if you don't have one.

SHELLY LEJEUNE: About a week and a half ago Michael didn't I email you and talk to you on the phone I had 3 and you said you didn't have any, but I said even if you have one.

MICHAEL NEAL: It doesn't have a dollar coin slot. But that's my point, you have 3 broken ones and you call me when you have 3. I have 3 extras, one of them broke, I used it, come pick up my bad one and give me a new one. And then you will always have 3 working ones and that's not how it's working across the board.

GLENDA LEJEUNE: But you're not saying how it happened. One machine. It broke, he goes to put one you brought, it doesn't work. Then he goes and put the second one it doesn't work either. So then you go to the 3rd backup and it's not working either. What do you do then, you know. Yeah, we need one right away.

MICA SMITH: I have one in the parking lot I can give you.

I know it's an MEI.

SHELLY LEJEUNE: Wasn't Michael and Michelle at my location yesterday?

MICHAEL NEAL: We don't have one with a dollar coin slot.

MICHELLE DUNCAN: I only have one left in the office, it's not an MEI and it doesn't have a dollar slot.

KEVIN MONK: Bottom line, if there's anything we can do, any further suggestions along the lines to try to make this happen to work smoothly for all of y'all we're open to suggestions.

FRANK GAFFNEY: What I'm saying they be given their backups. You don't get one back for that backup and then when they put their backup in they request one for that one so they always have two in the backup.

MICHELLE DUNCAN: Shelly if you can I know you called and ask everybody if they had their backups, but if you want to make next time you make your calls if you would ask hey if you have a broken unit can you please make sure it gets to your RSMA.

SHELLY LEJEUNE: Some people didn't even have any.

MICHELLE DUNCAN: But they probably have broken ones sitting in the machines. Can you double check all your machines, get the broken ones pulled out, let your RSMA know. Underneath is what I'm saying. It's not in the coin slot itself. It's sitting underneath on the bottom

tray, it's just sitting there, a broken unit. I have already seen it.

MICHAEL NEAL: We do inspections and we go in their office you have coin mechs here. Oh, it's broken. Can I get a new one. How long it's been broken, 2 or 3 months. That's what's happening for a lot of the managers they are not calling when it happens. If we could, the EC, I agree Frank you are absolutely correct. They should get an extra one and when it breaks they put the extra one in, call us and we replace it so they always have an extra. If you could put it out to the managers in your district that if you have a broken one call immediately because it is a 2, 3, 4 week timeframe sometimes before we can get that one refurbished so we don't run into the thing where Shelly needs a coin mech and we don't have any because 10 managers have a broken one sitting in their office and we don't know about it. That's what's happening at least in our district.

FRANK GAFFNEY: Any other discussion? All the committee members need to talk to their people. If they have 4 or 5 of them or whatever back there in a drawer somewhere turn them all in.

RICKY: When you're saying about sending in coin mechs and I know Michelle and the rest of these RSMAs be stretched out do you have some kind of envelope say I'm way in

Shreveport or drop it in the bag, send it back to rehab, or something like that or you the RSMA just have to physically go to the location and pick it up.

MICHELLE DUNCAN: I wouldn't pick up one from Frank cause he's not in my district. It's only going to be my district I want to turn in. We're here in Baton Rouge so if you call and you know that I'm coming over just have them all together and give them back. If you know that hey I just came by and you forgot our office is kind of in the middle of Baton Rouge drop them off at the front desk. Christy will throw them on my desk.

RICKY: You couldn't mail them to your office. Someone Shreveport I got 2 or 3 drop them in envelope go straight to Baton Rouge.

MICHELLE DUNCAN: Postage is going to be a lot. They don't weigh lightly.

SHELLY LEJEUNE: There is an RSMA in Shreveport anyway.

FRANK GAFFNEY: And Shreveport is totally different anyway because I have the time and I go to all my locations and I service the machines unless we find out we have a major problem and then David calls in for the repair people. I do it voluntarily cause I like to see everybody up and working good. All of them now just know and they call me and I will bring an extra coin mech with me. If I can't fix the one they got I will put that one in and play with

it till I get it working. If I can't I give it to David.

MICHELLE DUNCAN: I was going to see if any Baton Rouge EC members want to hook up on that plan for us.

FRANK GAFFNEY: Me and Pam go to all the locations, any of the people have problems. I enjoy it. I like work so that's no problem. Moving on, the next thing is request response to require 2 RSMAs at inventory level 4 and above. Or minimum of one for the whole inventory.

MICHELLE DUNCAN: What are you meaning?

FRANK GAFFNEY: We're getting into these larger locations and we're having arguments over inventory later. That all needs to be taken care of at the inventory at that day. Used to be even level one it required 2 RSMAs, one with the outgoing manager and one with the incoming manager. And that was at a level one. But I put this in there and we don't have that many four and above inventories during a year and I can't see why we can't have an RSMA there.

MICHELLE DUNCAN: You are saying your managers, your outgoing manager and your incoming manager will get together and do your inventory and then you're going to have 2 RSMAs come over and spot check it.

FRANK GAFFNEY: No, not spot check. Be there. The RSMAs can all see. And if there's any question on out of date stuff or anything like that an RSMA is there to verify both managers agreed to this or whatever it was. Because

later on just doesn't work.

MICHELLE DUNCAN: Just trying to understand what you are meaning there.

FRANK GAFFNEY: That's what it was years back two RSMAs were required at all inventory.

KEVIN MONK: We went to this process we was trying to move closer to a same day solution, same day inventory where you knew the number walking out the door or pretty close to it.

FRANK GAFFNEY: But that hasn't worked.

JOHN BURT: It worked in Chabert. You ask Paul, we had that done in 2 weeks and that was only because the girl didn't put the numbers on the pages what that item was. But we counted all that crap in 2 days, it was added up and the numbers were there that day. But the deal is we need the RSMA. One of the things I thought we brought to the table and we agreed with when we had a problem with this before there was going to be pre-inspection when the RSMA went out knowing the location was going to transfer that time the outgoing manager was told what they were supposed to do. And I mean at some point the SLA and RSMA is going to have to ensure the integrity of the inventory because I can't see. I can't fricken inventory nothing so I send somebody to help me go do it. But when we walk in and there's much expired crap all over everywhere you

don't know what to do. It shouldn't even been there. All expired products should be in the trash.

SHELLY LEJEUNE: That's the whole reason having two RSMAs who can agree and take it out right then and there.

JOHN BURT: But we went over this before and 2 weeks prior to doing that they we were supposed to go out, give them the inventory sheets, check on the equipment, see what needed to be repaired, and all that kind of crap. But we're going to locations I can tell you there was one in New Orleans where they went out and the outgoing manager he thought even though it was expired as long as he had the receipts for it the state was going to just eat that. Now the incoming manager didn't have to. But the state was going to eat it. There was expired product all over the place.

RICKY: Can I ask y'all a question. I know every time I see technology is taking over. Do you all have a program in the laptop a big location we come in and we got from different companies saying you know Frito Lay, Golden Lakes and when we doing the inventory if it's bad you don't count it but if it's good and log it into your laptop and then when you get through with inventory everything you log-in ought to be a program this is your inventory that you have because it tell me how many chips when I got so I know there ought to be a program.

EARL HEBERT: You can make your own spreadsheet.

MICHAEL NEAL: You are saying so you know the final price.

The problem with that if you get Fritos at Sam's and someone at Cosco the price might be different so we had to input, have all your receipts, go back, look at your receipts and see what you paid for inventory and that's what we're going to reimburse you. We're not going to reimburse what we think or put in excel sheets it's going to change for everybody.

JOHN BURT: The invoice is a verification.

FRANK GAFFNEY: That deal is not a determination of the date.

MICHELLE DUNCAN: The expiration date is the problem too, looking at expiration dates.

KEVIN MONK: What you are talking about is a point of sale system which probably doesn't work for a smaller location. It could work for a larger higher volume location. To actually tell you more or less what's on hand. I don't know if it will ever be totally accurate. A pretty good idea.

RICKY: I understand what you're saying different companies, different prices.

GLEND A LEJEUNE: Going back to the point Frank is it a question are we asking them there should be two?

FRANK GAFFNEY: I was putting it out as a request for

response if they agreed to do.

JOHN BURT: I make a request for response that 2 RSMAs will be onsite at inventory time on a level 4 and above.

SHELLY LEJEUNE: I second that.

LEE FRAZIER: I have been a part of both situations and I like the 2 RSMAs better, it works faster. They can agree and work out the differences. The incoming and the outgoing manager are both there to reconcile and it's a one day system and it's done. But there again, when I was inventoried out of SOWELA and Sam came in he didn't like the inventory. He then called it trash and he threw it in the dumpster. Two freezers full of sandwiches. It was not out of date and yet I lost money. But we didn't have an RSMA there.

JOHN BURT: You were supposed to have one anyway, at least one.

LEE FRAZIER: There was not an RSMA available and Janel mandated we be inventoried in and out that day.

JOHN BURT: She did an exception to the rule.

LEE FRAZIER: She was very much exception. Cost me a lot of money.

JOHN BURT: When we decided to try to do it this way was because I can tell you when I inventoried out of the post office with Duke it was 8 months later before I got the final inventory. RSMAs got a lot to do. And then we got

down to where we had 2 RSMAs in the whole fricken program.
We had to do something.

LEE FRAZIER: When we had sufficient RSMAs the 2 RSMA
inventory status seemed to work so well.

GLEND A LEJEUNE: Is it a rule there is going to be one
RSMA, at least one?

FRANK GAFFNEY: As it is written right now, no. It says
RSMAs do a spot check.

SHELLY LEJEUNE: We need to amend that request that at
least one is there.

FRANK GAFFNEY: For the whole inventory beginning to end.

JOHN BURT: Let's scratch it and make a new one. I make a
request for response that there is at least two RSMAs on
level 4 and above and at least one from 3, 2, and 1.

SHELLY LEJEUNE: And I would second that again.

MICHELLE DUNCAN: I just want to make sure that the
managers know that even though I'm there I shouldn't have
to do all the work. That's the thing. It's me usually,
I'm the RSMA, I go in, I'm there mostly by myself writing
down everything, counting everything.

JOHN BURT: If the inventory is done according to the tag
manual and what we have approved is the outgoing manager
is supposed to have everything already written down, all
the unit prices on it, and the page where the inventory is
and all you have to do is to count and the subtotal.

That's the way it was supposed to be.

MICHELLE DUNCAN: But that's not what a lot of the managers do.

JOHN BURT: Then I don't know how to fix that part. That's why we were trying to go in 2 weeks ahead of time and tell them you will have this done at this time.

FRANK GAFFNEY: The agreement was on that and there is a format for as an outgoing manager program and everything which included the RSMA going to the location that's going out, the RSMA inspect the equipment, make note if anything has to be cleaned that it's so bad or not and check the inventory that within 75 percent of their original inventory and give them the sheets and tell them exact, explain exactly how it's supposed to be written out. And if it comes that time for the inventory if they don't have it they don't inventory it.

JOHN BURT: This is where the problem comes in. Is you walk up, the incoming manager walks up money spent, everything's ready, he walks in and the marines have a word for it. So then now what does the incoming manager do. You got to release all these people back up until they do that and that's where sometimes I can tell you I made a decision I was in a spot I either had to lose my whole staff or not go in. So what do you do then.

FRANK GAFFNEY: As far as the RSMA being there if they have

done their work like they are supposed to. If they haven't done it, don't get credit for it. The RSMA doesn't have to count. Be there so if there is a discussion this manager says I don't want this and this manager says you have to take this it be worked out between them and they agreed. It was supposed to be the RSMA sign it and each manager that this is the agreed upon inventory. And then the only exception to that was later on if you found out something about produce or something was no good. All 3 were signing that you were agreeing this is the inventory. If there is question on the dates the RSMA looks at it and discuss it and work between them.

GLEND A LEJEUNE: And I'm not trying to be mean Michelle, but has the description of an RSMA changed from 20 years ago. The old RSMAs would jump in there, would count, they had no problem counting, marking.

MICHELLE DUNCAN: You can ask anybody I have done inventory with I have done a lot of work.

GLEND A LEJEUNE: What's the complaint? Are you complaining because you have to count or what? I don't want to be mean, just asking.

MICHAEL NEAL: I think the issue, the majority of ours what we do like Frank said or John, everything's supposed to be already counted. What happens is we get up there and they are like okay yeah let's start this inventory, here are

the sheets and that's it. As an RSMA we say what work have you done, nothing. Let's start. And that's where it starts. We start from the beginning. So we are the ones who go in there they don't bring helpers, if they're totally blind they don't bring anybody to help them count. Everything reverts on us. We're the ones counting the chips in the vending machines, writing it down, counting the coins in the coin mechs, all the freezers, everything.

MICHELLE DUNCAN: And then looking up everybody's pricing and then I get a call you ain't finished with my inventory yet.

GLEND A LEJEUNE: You're counting state property. That inventory doesn't belong to that manager. So much belongs to the state. Now granted they should have somebody helping. They should have eyes. Shelly and I will always have a pair of eyes with us, but we want y'all to be there too. We don't want controversy. But my God, come in there and just be willing to jump in just to get it over with.

KEVIN MONK: I think the RSMAs are willing to do that. I think the problem is when the outgoing manager hasn't prepared properly when they haven't done what they need to do then a hundred percent of it falls on the RSMA to make it happen so the new manager can come in. They're trying to help the new guy to come in and make it happen and then

there is no penalty for the old guy going out who didn't do what he was supposed to do.

JOHN BURT: And no there is no repercussion for the outgoing manager not to do it again.

MICHELLE DUNCAN: Not saying I don't want to help. I help anybody. But when the responsibility of the outgoing manager's inventory relies all on me that's not fair. It was his responsibility to make sure, not mine.

RICKY: I have made the mistake in the past. What should have been done is like Frito Lay prices the outgoing manager prices on Sam's product this product so far as state machines I know Michelle come by and tags it the vendor, outgoing vendors ought to have say well I got 3 freezers this tag, this tag, but this one don't work. Something like that. Should be left on the vendor. Not saying the RSMA they do the best they can do some of them whatever. But I can say Michelle really and I have been educated on the outgoing and ingoing. And what happens and we don't a format if I ever move again I have a format and then the RSMA come in and say Ricky this ain't no good, that ain't no good and then she'll have a list of where I got this from and old stuff don't be counting. That way I think so long before they get a response the new manager this what it is. The problem is we don't have the receipts saying where this come from and they don't

have help when they go into the location to count the stuff. The outgoing manager should have had all his receipts, a list of what he have and how much it cost in each item. I think that would help a lot.

JOHN BURT: That's already procedure and they are supposed to have it all written out on these sheets already.

DON: I was going to say I have done three inventories in the last three years. Every one of them was very smooth because I had help there to help the RSMAs were just there to double check and write down. And in fact one of the inventories I did the income manager did not even do anything and I told the RSMA there they are not willing to count anything you write this down cause it's not going to be questioned again. They are not willing to do anything. We're not going to go back over this again. But I think the manager can do a lot more. If you can't see have some help there because it shouldn't be all on the RSMA.

FRANK GAFFNEY: It says right in the forms the RSMA is supposed to take the policy and procedure for the outgoing manager to them at least two weeks before the process takes place. It also states in there if you don't have it done they don't get credit for the stuff there. They need to be explain to them exactly what they are supposed to do on the form, not just hand it to them especially if it's not a person that's never done it before. Explain the

form to them, if they can't read the policy need to be read to them or whatever so there is no excuse. When it comes time if it's not done properly they don't get credit.

DON: Like I said, I have done three inventories, three different RSMAs every one has went perfect, no problem.

FRANK GAFFNEY: The ones that go simple is not the problem. It's when we have a problem. That's all the discussion. We had a request for a response. All in favor. All opposed. Passed. People ready for a break? We still have to do incoming manager, committee person, and some other things. 10 minute break so people can go to the restrooms.

Do we have a majority of committee? We have the committee. Call to order again. Temporary assistance for Delgado. Don't have Mica so we'll wait.

KEVIN MONK: If y'all don't mind we'll get back to that. The next item is sales taxes. In the first special session of this year there were two bills house bill 25 and house bill 26. They more or less stripped all the sales tax exemptions as far as I can tell all of them from everybody and included in that was the sales tax, the state sales tax exemption that you guys have in your business. I have gone in and done some preliminary like checking around in the bills that are introduced into the

session this year, went to the house ways and means committee and looked at all of the stuff that had anything to do with exemption. I didn't see where anyone had put it back. Then I contacted the Department of Revenue. I sent them an email, I know someone there, and I said look this is the issue. Are we reading this correctly, is it gone. And if so if it is gone can we get some training on what we need to do because this is a definite shift from how we have done business in the past. I will be the first to admit to y'all I know nothing about state sales tax collection what I know is basically you can fit in a thimble I have learned it from Steve and Frank just in some telephone conversations. So I know it can be complicated and there are some things that have to be done, some time limits on things. The Department of Revenue did get back to me, they did confirm the tax exemption had been removed. The way I read it it's a phase out kind of thing so it's totally out this year and it's down to like I think 3 percent next year and then like 2018 it's back in. Is the way I read the thing. I sent Frank the chart here the other day and if anybody else wants to see the chart please feel free to send me an email. I will respond to it and let you see the pages and pages of exemptions. In fact ours was on page 18 so tells you how many there was. That being said, at this point

what I know is that we're going to have to begin paying sales tax unless that exemption gets restored in the current special session. I have heard from several of you guys you made some phone calls and what not. I don't know, I haven't heard anything, don't know anything as far as that goes other than what you have told me. I know the session ends next Thursday, a week from yesterday. If it's not done by then than it won't be done.

JOHN BURT: You mean we're going to have to collect sales tax.

KEVIN MONK: Collect and pay.

SHELLY LEJEUNE: The real issue is we just now found out over the last weekend and we need to call legislators, representatives and have it put back in.

LEE FRAZIER: Anybody spear heading the drive to get the exemption back?

KEVIN MONK: We can't quote unquote lobby. We have lifted it up, done what we can do on our end. I have done everything I can do at my level.

TERRY CAMARDELLE: Through RSVL we've already contacted John Alario, but if everybody else don't get involved that's not going to do any good if he only hears from RSVL.

SHELLY LEJEUNE: We've contacted three different people that we know and they are putting some back in, exemptions

back in, we do know that.

TERRY CAMARDELLE: They are putting some back in, I ain't worried about those.

JOHN BURT: The other thing I want to know if y'all own the state inventory why am I having to pay taxes to resupply state inventory?

KEVIN MONK: It's sales tax.

JOHN BURT: I understand the sales tax part, y'all talking about us paying, right? That's the way I understood it like when we get out and get wholesale we're not going to have our exemption anymore and that's state inventory, not my inventory. I'm responsible for it, but you own it. Because if you can walk in and take my key and write me a check I don't own that.

KEVIN MONK: At this point the bigger concern in my mind John I understand where you are right there, I hear what you're saying with that. But in my mind the bigger concern, the more urgent concern is the collection and paying of sales tax coming through the register and/or through the vending machines.

SHELLY LEJEUNE: I don't want to be ugly, but I can't understand how did we just find out about it and it happened in the first special session?

KEVIN MONK: I don't think we are alone in that.

TERRY CAMARDELLE: Nobody was supposed to find out.

PINKIE HARRIS: I think the media covered it up. All you ever heard about was organ transplant and Girl Scout cookies.

FRANK GAFFNEY: One of the deals in that chart is we were one of the few. Not only is it in there, but ours is back dated to April. April first.

JOHN BURT: Is there an over-site committee on that, some of these elected committee members can go over there and sit across the table and talk to them like we did with that other bill. Because when you sit down and start explaining what it's going to actually take for us to get these managers to par where they can actually collect sales tax I'm doubting we even have the equipment.

PINKIE HARRIS: It was talked about with Alario that if it hits committee we will all go up.

GLENDA LEJEUNE: What does Senator Alario think about it, is he going to try to put it back?

PINKIE HARRIS: Yeah, he is. And they are supposed to contact us when it goes to committee.

TERRY CAMARDELLE: Still only one vote.

JOHN BURT: If we can talk to committee I got to believe you sit there across and start explaining what is going to go from getting ABC to get to this point and you want us to back up to April.

GLENDA LEJEUNE: Call your senator and representative. The

best thing anybody can do. We are calling our district and we're talking to them every other day. First thing they said, we had dire consequences, we didn't mean to do this, and we're going to try to put it back. But like Terry said, he's got one in New Orleans, we got one in Baton Rouge. We need everybody y'all.

PINKIE HARRIS: The other issue the state tracks the sales tax though occupational licenses and none of us are currently required to have those. So does that mean we're going to have to all get occupational licenses as well.

GLEND A LEJEUNE: Would it help for us to go to the capitol or not really?

PINKIE HARRIS: We're trying to wait to see when it's going to committee and yes we would like to go to the capitol when it goes.

TERRY CAMARDELLE: It will be then or never.

LEE FRAZIER: We can call an audience with committee and discuss our concerns with it.

KEVIN MONK: So all of these measures it's my understanding initiate in the ways and means committee. And so that's probably the one it would be before. From what I can see that's where the exemptions were the committee they were hearing them all.

FRANK GAFFNEY: Terry, do we know the people on the ways and means committee?

TERRY CAMARDELLE: I'm sure John Alario has to be either chairman or on it because he's the speaker.

JOHN BURT: Are there any other states where the managers are collecting sales tax?

TERRY CAMARDELLE: Most of them. We're a very small minority that's not. The only drawback we have to fight with.

JOHN BURT: If we can ever get to that point where we could do that it strengthens our program some because I ain't seen a politician yet give up a tax. It's getting to that point we could even do it as a program, as a manager as a whole. You have enough nightmares now, I can imagine having the tax people over there taking your manager to jail because he didn't send his tax on time.

FRANK GAFFNEY: The basic process on it if you go to Sam's they are going to charge you 5 percent sales tax state. And then when you sale it you have to collect 5 percent on what you sold. But the deal is let's use a 50/50 mark up. Say you bought a candy bar for a dollar so you paid 5 cents in the sales tax when you bought it and then when you sold it you sold it for 2 dollars. Now you have to get 5 percent of the two dollars which makes it 10 cents. And then you have to turn around when you do your paperwork and subtract the 5 cents when you bought it at Sam's and the difference you have to send to the state.

TERRY CAMARDELLE: I can tell you right now what's going to happen, once the state enforces that bet your behind the parishes are going to be right behind. The parishes are going to jump right on board because the state collects the parish tax too. They are going to want to jump on board and get it too. You're not going to be paying 5 percent. In our case 10 percent cause you got 4 and half, 4 and 3 quarter sales tax in Jefferson Parish and all the other has their own, but you're going to pay that too because they are not just going to watch the state collect that extra 5 percent.

GLEND A LEJEUNE: So if anybody is not scared by now you better get on the phone and call your senator and representative.

TERRY CAMARDELLE: I guarantee paying 10 percent or more.

GLEND A LEJEUNE: And don't forget the back tax from April first when you haven't even been collecting.

KEVIN MONK: Probably haven't been paying it either from what you bought from Sam's. It's going to be a big snow ball.

FRANK GAFFNEY: Anymore discussion or questions? The next thing on the agenda not on there, wasn't put on, it's assistance for Earl cause it has to come in front of the committee they are going to be closing his location for 3, 4 months or whatever so it just has to get approval before

it happens. If it happens he gets the assistance.

SHELLY LEJEUNE: I want to make a motion that Earl gets the assistance for the time allowed for his location being closed down.

LEE FRAZIER: I second.

TERRY CAMARDELLE: What is he being closed for?

EARL HEBERT: Renovations. Take 110 days they say.

FRANK GAFFNEY: This is basically for the approval if it goes longer, which we figure it will, to cover the basis. Been seconded by Shelly. All in favor. All opposed. Motion passed.

EARL HEBERT: Somebody give me an example how that amount is calculated.

JOHN BURT: Not exceed whatever you would collect.

FRANK GAFFNEY: It's based, from my understanding, based on social security payment.

EARL HEBERT: So I can make more not working.

KEVIN MONK: Not the case.

EARL HEBERT: I can make 18 something and keep my social security check?

KEVIN MONK: It doesn't exceed that. I don't have the procedure right here in front of me. I don't remember. Paul can work with you.

PINKIE HARRIS: Whatever your payments are, 25,000 minus your payment whatever the difference is.

EARL HEBERT: Paul told me he didn't know.

FRANK GAFFNEY: The next thing for Mica since Steve is not here temporary assistance for Delgado cafeteria. Those two machines.

MICA SMITH: This is a 3rd party location. It's currently a 3rd party location that Long Leaf has and Steve looked at the latest commission checks and we were getting a very low commission on it. And so we decided to instead of rebidding them to try to get a higher commission then to go ahead and add those to the Delgado location for John to run. Temporarily until he gets the machines so hopefully he's going to get the machines at Delgado. Looks promising.

JOHN BURT: They pretty much told us yesterday to go start counting machines.

MICA SMITH: Once that happens he will relinquish the machines, it's actually at the DMV in Metairie.

JOHN BURT: Coke machine and snack machine. Supposed to be pretty high volume. If I remember right they said they jumped back I'll give you 30 percent now. What's going on at the cafe right now we have to open up the gate. My staff, to keep minimum staff in each spot, and I mean this ain't happening nothing else, the payroll is 2100 dollars a week. I showed them the other day 240 dollars, 230 days. And this is what you made at the door the whole

day. The catering though it's there, it's not like you're doing 300 at a time. We're doing like 15, 20 and then you wait two weeks to get the invoices. Just stop and start. It's just right now getting through summer. But I have told y'all from the beginning, the way it was set up with the income with Candice in Einstein then she's in building two, then Barnes and Noble over here. The way it's set up right now with you having to carry Sidney Katier and the nursing school it's unsustainable. You can't do it. Once we presented that to Delgado and they understood it that's when they were willing to give us the machine. I'm still going to have to pay commission on their machines to them. But at least we'll have the cash flow throughout the year that's going to be necessary to keep that cafe open. You can ask Mica, they want us to stay. They like the catering.

FRANK GAFFNEY: On those machines, I don't know if they said anything, it's going to be on separate number. Have to have a report on those machines. Cause they have to have a location assignment for the machines.

HERBERT READO: One question on that. How did they determine who was going to get those two machines?

FRANK GAFFNEY: That wasn't me.

KEVIN MONK: Steve's not here, but the Delgado location is having some at this point some serious cash flow issues.

Especially during the summer and what not. That location those machines were close to the location, were close enough to that location to where we thought it could be helpful. And again, we're trying to get some active participation here from you guys. We think it's a good idea to do it. At least on a temporary basis until we get this location flowing and the vending machines from there.

HERBERT READO: The reason I raised that question is because there should be some other managers in that area. They should be considered. Anderson Lee doesn't make a whole lot of money.

FRANK GAFFNEY: I don't know about that at the present time. I know the discussion was as soon as those other machines come through it will be either put up for a manager who needs it in the area or back to the trust fund. But I don't know about the present time. Any other questions? Discussion? Moving on. Announcements of new committee, it should be open session from anybody.

LEE FRAZIER: During Blast in Chicago there was emergency meeting called by the NABMS to put together a commission or committee DOD committee Department of Defense Ability One is up to their old tricks again. Their contract has run out. The military is tired of their antics. They are not even on Fort Polk at this present because I am having to loan the green suitors a kitchen to cook berrite meals

out of because the buildings are closed. Back to the DOD committee. I was supposed to have had in my hand at this time a form letter for everybody to sign and send to the commissioner of defense. But that form letter is delayed. We have 45 days to respond by means of the Department of Defense. Kevin I think you're aware as well. If I jump out of line please correct me. We are limited time. The issue is not in the priority one status. They are agreeing to priority one in our behalf, but if you read down the letter a bit that they proposed to the government they have demanded that any location, whether it be Randolph Sheppard or not, that is deemed full food service or fresh food service is their prerogative to have. Which basically is going to put Randolph Sheppard out of business. And that's not just here in Louisiana, it's throughout the nation. It's going to affect military bases and all locations that's cooking hot meals. Doesn't matter if it's a state office building, doesn't matter if it's a restaurant chain doesn't matter. Ability One is jerking some big chains. I don't know if they're partisan supported. I know back in the Kennedy day they had a mentally challenged family member which started this niche back then and now is conversed to Ability One and they have some high ranking people in high places and when this committee was formed 6:00 on a Thursday morning, Tuesday

morning if you wasn't there you didn't get it.

Fortunately myself, my teaming partner Joe Blackstone and about 35 other people that were into full food service where there and we all got our own agendas to work. I told them that we had our committee meeting today, RSVL today and I needed that form letter and was on the phone at midnight last night trying to get that said form letter and it just wasn't ready for public production.

JOHN BURT: When you said all hot food now, you mean like all McDonalds and Popeyes, all that crap?

LEE FRAZIER: They are franchised, they can't be touched.

JOHN BURT: We need to be franchised.

LEE FRAZIER: That's not going to happen in the next 45 days.

FRANK GAFFNEY: Who was it that sent us that one proposal that y'all sent me a copy of?

LEE FRAZIER: Terry Smith.

FRANK GAFFNEY: If anybody has any questions we can forward that email because the way the email reads they are saying Randolph Sheppard is in jeopardy.

LEE FRAZIER: It is scary. And not just here, everywhere because they are pushing the whole nation and if we don't jump on the band wagon we're going to be left in the outhouse. Ability One is going beyond their means. We've fought niche back in Florida 14 years ago and thought we

beat them up, but then they still got some priority. But now they're not fighting the priority status, they're fighting the upper food service, the full food service, hot food service and that's what they want. They want it from Randolph Sheppard, they want from the state affiliates, everywhere. When this form letter comes out I'm hoping to have it by Tuesday, Wednesday, something like this. Of course I will be mailing it to the key people Kevin Monk, Steve DeBruhl, Frank, Shelly, Herbert, and Terry whoever I have emails on.

PINKIE HARRIS: Actually send it to me.

LEE FRAZIER: Pinkie in the black. Those people I will send this form letter to. If you can make copies of it and get it out.

PINKIE HARRIS: Does it have to be snail mailed?

LEE FRAZIER: This is email. We do have technology. It will be emailed to me, I will then forward it immediately on to everybody that I can get in touch with.

FRANK GAFFNEY: I can print out and get anybody in my area to sign it and then I will scan it in and send to you.

LEE FRAZIER: That or send it back to where it come to me from. Terry Smith is the person in charge there and he will connect directly to Katrina McDonald which is the director. And if we can have this on capitol hill, in fact I may be called there later this month to testify

along with these other 35, 40 people in issue of this because this may be what's left of 2016 apparently may be the last of Randolph Sheppard. And we are celebrating 80 years of age this year and I hate to see that happen. I can't afford it, I don't know about y'all.

FRANK GAFFNEY: Any questions? One thing else before we go to the next one cause it didn't get put on there. I myself and anybody who wants I can send the information to having a webinar and Steve and I are signed up for it discussing the calorie counts. This is through Hadly School for the Blind on their website. If anybody is interested I can send them the website. You have to register ahead of time.

LEE FRAZIER: It is RSVP.

FRANK GAFFNEY: Any questions? The next thing is introduction of new committee members. I myself was unopposed and Lee was reelected and Earl was reelected and Shelly was elected. He won the run off. And Donald was elected and Janice Foster was elected. That's the committee for the next two years.

LEE FRAZIER: I would like to know the districts.

FRANK GAFFNEY: I don't know the district numbers.

JOHN BURT: Who got district one?

FRANK GAFFNEY: Sorry about that, John. Any other questions? The next thing is selection of officers.

JOHN BURT: I nominate Frank Gaffney be chairman.

SHELLY LEJEUNE: Second.

JOHN BURT: Also nominate all nominations be closed.

LEE FRAZIER: All nominations closed and Frank Gaffney be our elected.

FRANK GAFFNEY: The next thing on the list would be vice chairman.

JOHN BURT: If y'all don't mind I would really like, unless somebody wants the fricken job, I would like to wait till they have the election up there and Ms. Emma I would love to see her vice chair. They work very well together, they know each other's minds, she goes to a lot of national things too.

FRANK GAFFNEY: Any opposition? The vice chair is tabled till next committee meeting. The next thing would be secretary.

JOHN BURT: I nominate Pinkie.

FRANK GAFFNEY: She's not on the committee.

JOHN BURT: Oh, the secretary has to be on committee.

FRANK GAFFNEY: This is officers on the committee. It's just a title.

JOHN BURT: You can put my name down Frank.

FRANK GAFFNEY: A nomination of John for secretary.

LEE FRAZIER: Second the nomination.

FRANK GAFFNEY: All in favor. Opposed. So carried. The

next one would be treasurer.

LEE FRAZIER: I will nominate myself for treasurer.

FRANK GAFFNEY: Any other? All in favor of Lee? Opposed?

So appointed. I believe that's all the officers.

HERBERT READO: Going back to the alternate for the

Shreveport area isn't there supposed to be an election.

FRANK GAFFNEY: Yeah, it has to go out. Now since I have been elected now they have to send out nominations for that area and go through whole process again. We tabled the selection of the vice chairman. Nobody else put in so we tabled it. Anything else?

GLENDIA LEJEUNE: The insurance waivers when they're going to be mailed out or whatever?

KEVIN MONK: The insurance waivers will definitely be coming out before the end of the month. We will make every effort to get them out next week. But I have to verify first now the question came up while ago I have to verify whether or not it's necessary. I believe it's going to be necessary. And if I were you guys I would go on and sign anyway if we send it out even before I have an answer just so we can get it all in the system and hopefully get you paid.

FRANK GAFFNEY: This agenda got put in out of order and I missed it. The old committee people or even the new committee people if they are on it we have subcommittees.

A is budget, that's John.

JOHN BURT: I think we already did that.

FRANK GAFFNEY: The next one is brochures by Earl.

EARL HEBERT: Nothing new.

FRANK GAFFNEY: Go back to the state because we gave them a copy of the RSVL one and the one that came from Mississippi State and the state said they were going to make one. I guess that would be Steve and he's not here. Next one constitution and bylaws which is what I handed everyone. And we're at the status now that's the way it's supposed it be unless there is any amendments and any amendments have to be voted in and the state has to decide whether they have to advertise it or whatever they have to do. I still have the paper where Mark Martin approved it. Insurance, Terry's not here. We discussed the insurance earlier. We're at a standstill. I'm assuming next year come January it will be the liability insurance the same as it is now. The next issue is inventory status. Basically we discussed the inventory. We talked about it so I believe we did it. Location merger by Herbert.

HERBERT READO: I'll still work on it, but somebody else can chair it.

JOHN BURT: No he is talking about is there any mergers up right now, not that I know of.

FRANK GAFFNEY: The same thing we talked about earlier you

wanted to merge that food trailer.

HERBERT READO: I thought we did that already.

FRANK GAFFNEY: That was one of them deals where we talked about it at the very end of the meeting and we canceled it until we found out more information. So basically going to be the same thing. We don't know about Harveyville yet. Then new facility.

SHELLY LEJEUNE: Right now I don't know anything in new facilities unless Kevin or one of the RSMAs know something.

KEVIN MONK: I don't. Everybody is in budget mode right now.

FRANK GAFFNEY: Policy and procedure by John.

JOHN BURT: The only thing we talked about the inventory I just wish we would follow procedure.

FRANK GAFFNEY: Next one is road sides. Everybody I believe is okay except for Paul Hebert and he's still scheduled sometime in 2017.

LEE FRAZIER: As of yesterday's phone call July 2017. He is up to date on receiving checks and just okay with sitting home twiddling his thumbs at the moment.

FRANK GAFFNEY: The next thing is selection process Herbert.

HERBERT READO: So far so good.

FRANK GAFFNEY: All right. Next one is training status by

Lee.

LEE FRAZIER: Training there is no update at this time.

FRANK GAFFNEY: And then the next one is upward mobility training which is regional. So we discussed that.

SHELLY LEJEUNE: I have a comment on upward mobility training. I know y'all are not going to like it. But everyone I spoke to in my area first question is do we have a mandatory meeting. That's all they want to know because you know a lot of people enjoy going to that upward mobility and the mandatory which we tie into a convention. They don't like regional.

KEVIN MONK: Opposite of what we have been hearing. What everybody's told us they like it, they felt like they got more out of it and honestly having sat through all of those people weren't paying attention at the big mandatory meetings they were talking, catching up with everybody.

SHELLY LEJEUNE: I think y'all didn't like it. Let's be real.

KEVIN MONK: You have a right to your opinion. I have heard the opposite.

LEE FRAZIER: In response to upward mobility training I feel and I am going to state as I feel that during Blast Disney world class business training upward mobility was the best I have ever seen in my life and I would sit through it again for another 6 hours.

SHELLY LEJEUNE: I was there too and it was awesome.

FRANK GAFFNEY: Nobody wants to go to mandatory training cause they are so far away.

SHELLY LEJEUNE: As being on a Randolph Sheppard who tries to do a Randolph Sheppard convention what's the whole part of it, trying get everybody not just together for socialize, but to do training and having speakers and that sort of thing. We might have had one or two years it was crappy, but I can assure you we had some good years.

JOHN BURT: We had some good times, I don't know how much good training. Something else y'all got to realize, when it's regional there's really no overhead, not to the state. That's part of it, everything factors in and that's part of it. I can tell you now Beauman Bourgeois, sorry to say he's passed away. He never went to one of the mandatory ones, the statewide, but he did go to that regional one because it was easier accessible for him. A lot of people it was the way we do it now at least in New Orleans on a Friday afternoon when they can go straight there and they don't have to shut the store down. Didn't cost them any money to go.

SHELLY LEJEUNE: How often did we have regionals, how many did you go to so far?

JOHN BURT: One. We only have to have one every other year.

SHELLY LEJEUNE: They only started this almost 3 years ago and we had one.

GLEND A LEJEUNE: Where was the last mandatory?

FRANK GAFFNEY: It was in Lafayette.

SHELLY LEJEUNE: I want to say this to Kevin and to the RSMAs in the Baton Rouge area when y'all are ready, y'all know what you want to do, I am willing to work with y'all.

KEVIN MONK: I got a feeling we are going to be doing some things on sales taxes. I have a feeling that's going to be number one unless y'all are successful with your endeavors.

JOHN BURT: The only thing I am going to say to that, but I would think it would behoove all of us to make sure we have equipment at each of these locations to even do that.

FRANK GAFFNEY: Any other discussion? Moving on. The next one is vending machines which was me. And as far as I know we're still working on the existing contract with the Vending Center. Is that true?

KEVIN MONK: We haven't had to buy vending machines in a long time Frank. And honestly I don't think we have anything current because we just haven't had to buy.

FRANK GAFFNEY: My understanding was they were honoring that contract even though it was expired.

KEVIN MONK: Quite possibly.

FRANK GAFFNEY: That should be the end of this meeting.

KEVIN MONK: I just wanted to say this will be our last meeting for Mr. Michael Neal, RSMA in Baton Rouge. He is leaving us, going on to another position somewhere else. Michael has been with us for a couple years now and so we do hate to see him go, but realize there is greener pastures out there for him and we really appreciate your work Michael and what you have done. We thank you.

FRANK GAFFNEY: My apologies everybody, I missed another thing. District concerns.

KEVIN MONK: Can I answer the district concerns, I know what they're going to be. Your waivers are coming because you can't get paid really to about August anyway so everything is still good. We're all good.

FRANK GAFFNEY: District 1, Herbert.

HERBERT READO: John already mentioned he passed away. 64 years at the Jefferson Parish Court House.

FRANK GAFFNEY: District 2, John.

JOHN BURT: That's what was there. I want everybody to know we have been monitoring it pretty good, Robert is doing a good job at Chabert. They really like him. Other than that, I don't know of any. Don is taking over.

FRANK GAFFNEY: District 3 was Gesilar, now it's Janice.

JANICE FOSTER: I don't have anything, but I would like a listing of the people in that district and the phone numbers.

FRANK GAFFNEY: District 4.

SHELLY LEJEUNE: Everything is good except the waiver.

FRANK GAFFNEY: District 5, Earl.

EARL HEBERT: The only thing they want to know is when the waivers are coming out and receiving checks.

FRANK GAFFNEY: District 6.

LEE FRAZIER: District 6, two issues. They all understand about the waivers and such. Paul Hebert of which we just updated. Jeff Hullman, that's a problem. His wife is running his route, what little route he's got, and he's working for CARC. That is a physically disabled pilot company.

JOHN BURT: You got any complaints on the machines?

LEE FRAZIER: No complaints.

FRANK GAFFNEY: I believe he's working the kitchen at a nursing home.

LEE FRAZIER: I told him I says as long as you keep your clientele going, no complaints from your vending machines and you keep your license updated and everything I don't see an issue. But there again, Frank knows, dealt with him as much as I have. He is a concern.

FRANK GAFFNEY: Then the date of the next meeting. Depends on whether we are going to have it at the RSVL convention or in September. The RSVL convention is August 12th. If we go till September the available, would be the state,

the Fridays are the 2nd, the 9th, the 16th, the 23rd, and the 30th.

SHELLY LEJEUNE: For the convention we do have the room.

The room is available.

LEE FRAZIER: I make a motion we have it at the convention.

FRANK GAFFNEY: All in favor. All opposed.

PINKIE HARRIS: Keep in mind there are no beverages ordered yet. If the state or elected committee wants to pony up that. Don't expect coffee and pastries, but the room is there.

FRANK GAFFNEY: That's all contention the state is going to make it.

KEVIN MONK: As far as we know we can be there. No travel restrictions on us and when there have been in the past, in the recent past we have been able to do essential travel related to your job.

PINKIE HARRIS: The parish room, it's part of the hotel itself. There the hotel and casino are completely separate entities. It's actually about this size in the hotel.

FRANK GAFFNEY: Next is not on the list, but I would like to have a conference call with the committees and the state within a couple weeks or so if the state can handle that. Y'all can talk to Steve about it. And then next thing is adjournment.

SHELLY LEJEUNE: I make a motion the meeting be adjourned.

LEE FRAZIER: Second.

FRANK GAFFNEY: All in favor. Passed. All right, now we have the trust fund. Call this meeting to order. Roll call.

JOHN BURT: John Burt, New Orleans.

SHELLY LEJEUNE: Shelly LeJeune, Baton Rouge.

JANICE FOSTER: Janice Foster, Baton Rouge.

LEE FRAZIER: Lee Frazier, Fort Polk.

EARL HEBERT: Earl Hebert, region 5.

DON: Don, New Orleans.

FRANK GAFFNEY: And Frank Gaffney, district 7. Welcome everybody again. I guess we still have the same state workers, but if we're having it being recorded I would like the state to introduce themselves.

KEVIN MONK: Kevin Monk, LRS, blind services executive director.

MICA SMITH: Mica Smith, New Orleans RSMA.

KEN YORK: Ken York, assistant director LRS.

MICHELLE DUNCAN: Michelle Duncan, RSMA Baton Rouge.

MICHAEL NEAL: Michael Neal, RSMA Baton Rouge.

SHAWNTAY: Shawntay, administrative assistant state office.

FRANK GAFFNEY: Open remarks by Steve.

KEVIN MONK: I made all the remarks I think I need to make in the previous meeting.

FRANK GAFFNEY: Introduction of guests.

PAM GAFFNEY: Pam Gaffney, Shreveport.

PAULA BURT: Paula Burt, Delgado.

HERBERT READO: Herbert Reado, New Orleans.

TERRY CAMARDELLE: Terry Camardelle, New Orleans.

PINKIE HARRIS: Pinkie Harris, New Orleans.

DENI BRAUD: Deni Braud, Lafayette.

GLENDA LEJEUNE: Glenda LeJeune, Baton Rouge.

JOELLEN: Joellen, Fort Polk.

RICKY: Ricky, Baton Rouge.

SHIRLEY THIBODEAUX: Shirley Thibodaux, Baton Rouge.

FRANK GAFFNEY: Review of agenda. Has everybody read the agenda. Says approval of corrections of March the 14th 2016 meeting. I don't know of any. Then the minutes were sent out to the committee by email.

JOHN BURT: Make a motion.

SHELLY LEJEUNE: Second.

LEE FRAZIER: Mr. Chairman a motion on the floor has been seconded.

KEVIN MONK: I think Mica has the balance here.

FRANK GAFFNEY: All in favor. All opposed. Motion carried. New business is trust fund monthly income and distribution. Which is who is going to do that?

MICA SMITH: I have it in front of me. The balance as of June 15th 2016, the blind vendor's trust fund balance, is

677,844.39. I have a listing from all the way back to July 2015 of the expenditures and collections. I can read y'all whatever you want to hear.

FRANK GAFFNEY: Everybody got a copy of that? The next thing, unfinished business. Blind vendors trust fund source of revenue data. What we collected and what we spent.

KEVIN MONK: I think besides what you have in there I know Terry I think wasn't Steve giving that to you Terry?

TERRY CAMARDELLE: No, he has not.

KEVIN MONK: We do have a spreadsheet that shows when checks come in to the trust fund and cause Shawntay actually logs the checks in and so we will be happy to share that. We'll be happy to share that. It's a spreadsheet.

TERRY CAMARDELLE: Love to have a copy.

FRANK GAFFNEY: Next thing is open discussion.

GLEND A LEJEUNE: I have a question. Kevin, what's the cost, I don't know how many managers you send the stipend check to, is it around 70 or so?

KEVIN MONK: Thereabouts. I don't remember. Because it's retirees. It winds up being between 170, 180 thousand typically. That will mean typically a big hit to the trust fund initially, but then usually it sort of rebounds over the course of the year.

FRANK GAFFNEY: I believe our balance went up since our last meeting. I believe it was 500 something.

JOHN BURT: Y'all must be getting the checks from big charity.

KEVIN MONK: We finally did start getting those I want to say February or something. That did finally come through.

GLEND A LEJEUNE: Everybody or just big charity, everybody.

KEVIN MONK: 102,000. They had a huge back payment that they owed us in addition to everything else. They owed us a bunch of money from August forward for big charity.

GLEND A LEJEUNE: They paid it off?

KEVIN MONK: I can't tell you we have every single penny, but we're pretty close.

JOHN BURT: Are we still receiving money for contribution center at black stone?

KEVIN MONK: Yeah, we are.

JOHN BURT: Is that going to be able to be continued on the next contract?

LEE FRAZIER: Yes, sir. It will.

KEVIN MONK: That's our hope. We crunched some numbers the other day and that's been a huge, huge help to the program. In the past 4 years we have a total of 340,000 dollars in contributions from that. Some months are better than others, some quarters.

FRANK GAFFNEY: Kevin what is this paper we have here on

that law firm?

KEVIN MONK: That was the legal expenses and I don't think there is anymore has come out of there for a long time, for quite some time. Just what they were.

JOHN BURT: I make a motion we adjourn.

SHELLY LEJEUNE: I have one thing to say. I should have said it before. Everybody is aware that coca cola is under one company in the State of Louisiana. They bought them out. They are going to give us statewide pricing for RSVL it's just going to take a matter of time. Matter of fact they are coming to Claiborne Cafeteria next Wednesday at 9:00 and give us a guideline of what they are going to do, and what's going on, and what's going to happen and when. Anybody can come.

TERRY CAMARDELLE: Darren said the big problem is going to be they are going to raise the south prices up halfway to meet Baton Rouge prices which they are going to lower. Baton Rouge is going to pay, right now Baton Rouge is paying 23 dollars and some change and New Orleans is paying 20 dollars. Because that's where the volume is in the south. So to keep a state price they are going to raise ours a little bit and drop Baton Rouge. That's what they are working on right now. Don't know how it's going to go over, but that's what it is. Don't bother me.

JOHN BURT: If you can afford that Premier Pricing and do

their benchmark 2500 you get a price cause they have it set up. US Food, Premier.

SHELLY LEJEUNE: By the way, my sales representative will be coming to the committee meeting on August 12th.

FRANK GAFFNEY: Any other discussion? I have one more thing here.

RICKY: Do you all get funding from the medical center in New Orleans from the trust fund?

KEVIN MONK: Yeah.

FRANK GAFFNEY: Kevin I had a question on this law firm. It shows almost 40,000 dollars in 2016.

KEVIN MONK: I will check into that for you. I will check that. That could very well related to another issue, not Randolph Sheppard. I don't believe because I believe it was risk management I think was paying that.

GLENDA LEJEUNE: So risk management can take legal fees out of the Randolph Sheppard trust fund?

KEVIN MONK: No.

SHELLY LEJEUNE: Who can go in the trust fund?

KEVIN MONK: Us. The agency. What I'm saying is whenever we got sued risk management paid to defend that so none of that was coming out of the trust fund.

FRANK GAFFNEY: Kevin find out what this 39 thousand is for. Might as well say 40 thousand. I don't understand it. All right, adjournment.

SHELLY LEJEUNE: I second. They had a motion already.

FRANK GAFFNEY: Who proposed it?

JOHN BURT: I did.

FRANK GAFFNEY: John made a motion, Shelly second. All in favor. All opposed.